

# Kensington Developments CASE STUDY

Hastings Point Exclusive Development of Executive Homes



Lytham based Kensington Developments is a small, prestige housebuilder supplying high quality new houses for homeowners on the Fylde Coast. The company prides itself on quality design and a high build specification.

One of the company's latest developments is Hastings Point in the heart of picturesque Lytham with its continental markets, beautiful gardens and stylish restaurants. An exclusive development of 3, 4 and 5 bedroom stylish homes is being built on sizeable plots with large gardens and lush surroundings.

High quality fixtures and fittings are common on all Kensington Developments projects; including the all-important bathroom areas. The company has specified 65 self-contained Kinedo shower cubicles to be installed in the main and en-suite facilities of the executive properties at Hastings Point. The luxurious Horizon cubicle is being supplied in a range of formats including recessed, corner units and quadrants and each comes complete with stunning, contemporary interior glass panels and an integrated shelving system to provide a completely leak free solution to showering. An overhead rain shower and hand set with recessed thermo valve in high quality polished chrome completes the look.

Richard Fox is a buyer at Kensington Developments and worked with Christine Armstrong at Jewsons Builders Merchants to supply the cubicles;

“ We were looking for an alternative to shower trays and enclosures that would be guaranteed by the manufacturer to be leak free. We initially used GRP

pods but when we were presented with the Kinedo cubicles solution it wasn't going to cost us much more to install a much higher quality solution. The all-glass cubicle looks stunning and is much quicker to install than a standard shower tray with tiled walls. There is no silicone required due to the way the unit is designed to fit together and the glass is even treated with Cristal Plus glass; an anti-limescale coating that minimises build up on the glass and reduces the need for cleaning.”

As a medium sized personally run company Kensington Developments has customer satisfaction at the very heart of what they do and the Kinedo cubicles have given them the peace of mind that the showers will be leak free over the lifetime of the product. At the present time they would not revert back to standard shower trays.

Andy Gyde from Kinedo is delighted by the response;

“ We worked very hard to seal this deal. We installed units in a number of Jewson showrooms to highlight the ease of installation and the leak-free features of the product. We're delighted that Jewsons has chosen to keep a number of these as displays, but equally we are thrilled by the response of the builders. We hope to be supplying many more units to their future developments from now on.”